Joseph Lorusso – Candidate for Controller Financial Analysis of Chesco's 2025 Budget



Vote-our team: Deana Wang-Treasurer, Alissa McGrory - Clerk of Courts, Tom Hatzidais-Coroner, Chris Thomson-Prothonotary











Unelected Exec. Branch running budgets vs Elected Row Offices: <u>TAXATION WITHOUT REPRESENTATION</u> (Again)! WE WILL NOT BE SILENCED! CHESCO'S VOTERS NEED A VOICE.







Contact me: Votejoelorusso@gmail.com
www.chescodeservesbetter.com
See us on FB, Instagram, and Tic Tok

Expanding Government – More Tax Shocks



No Financial Watchdog, I and our group will be your eyes and your Voice to stop the wasteful spending & save Chesco's future.

- Chesco's budget: \$513 M in 2021 to \$730 M in 2025.
- Increased 42% (almost 3x the inflation rate).
- Large percentage went to Personnel i.e. <u>new Executive Branch</u>.
- No measurable productivity gains or Service Improvements.
- Definition of a Bloated Government.
- Have we seen tangible Quality of Life Improvements? Are you better off?
- This spending pace is not sustainable without future TAX SHOCKS!
 (and there is no one to stop them Josh Maxwell, Marian Moskowitz and executive suite).

Six Reasons Chester County is being undermined of its Potential



1) Expanding Government, Payroll deficit (reason why hastily passed 13.47% tax increase). Are you better off?

New Executive Branch, (CXO) unelected, unaccountable costing >\$500k/yr.

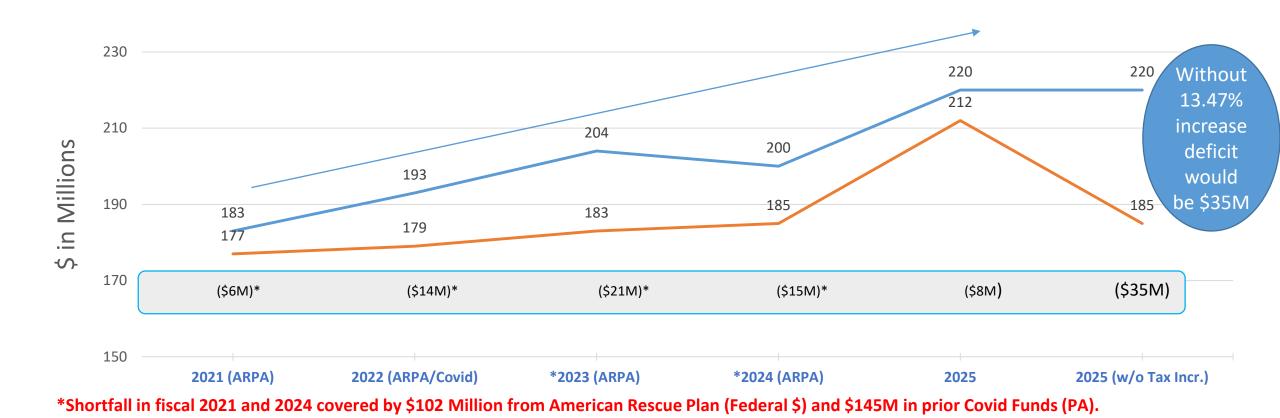
- 2) Government was expanded on Covid, Amer. Rescue \$ now gone.
- 3) Capital Expenditures increase 34%, unsustainable and using debt to finance.
- 4) Grants (40% of Budget) materially reduced No Plan.
- 5) Tax Base is slowing (Rating Agencies noted).
- 6) More Debt (\$79 Million next 5 years), higher interest cost = tax increase. You can't live off credit for long—and neither can Chester County.

Major Tax Increases are Inevitable unless we address issues with Common Sense and Clarity. No one in Govt is standing up to stop them, I will be that aggressive VOICE.

We have a strategy to put Chesco first – our 9 point program on page 12.

Chester County Payroll Deficit

We covered using Covid and ARPA for payroll - then in 2025 *Hastily Raised* Taxes to Cover Potentially Historical Payroll Deficit.

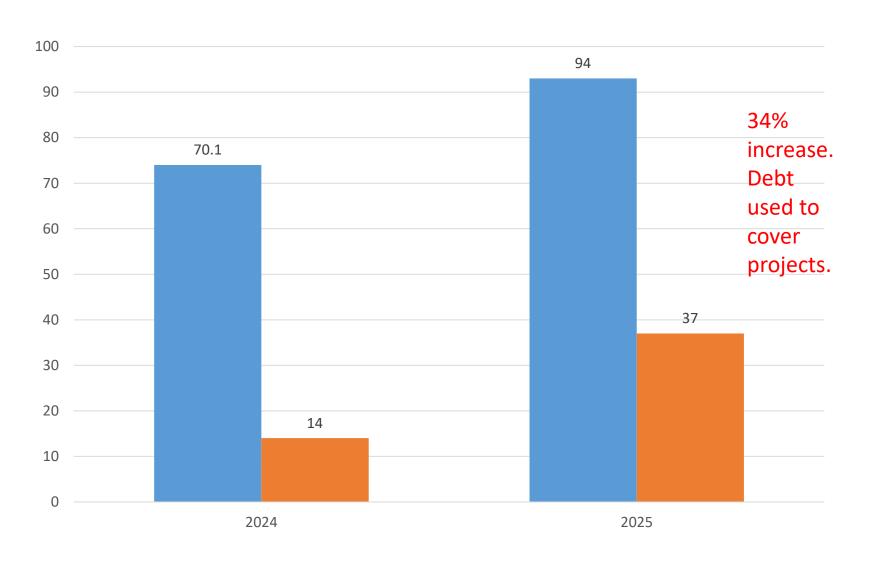


—Tax Rev. for GS

----Deficit

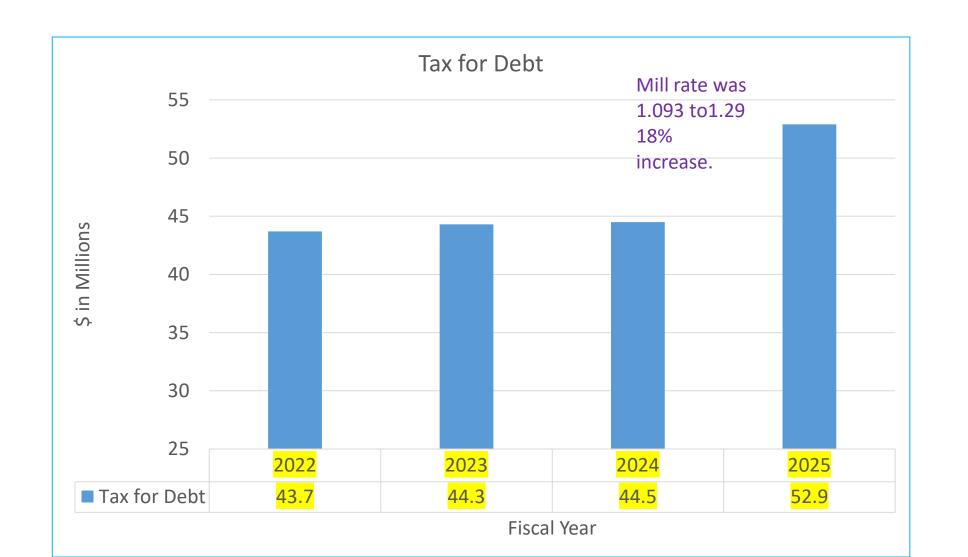
-Pesonnel Cost

<u>Capital Expenditures are Increasing Unsustainably – Growth</u> is funded by issuing New Long Term Debt



We Increased Taxes in 2025 to Pay for Rising Debt Burden

This is a separate tax you pay – they increased it 18%.





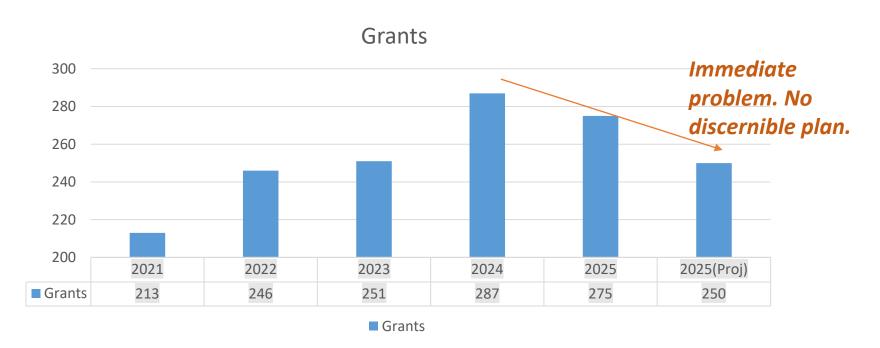
Debt Burden to Fund Expensive Projects.

- Issued \$80 Million New Debt in 2024 of which \$58.4 Million used to Refund Debt from 2014.
- No money to pay off the maturing debt.
- Fiscal 2025 to issue new debt of \$25 Million mostly for Trails and Open Space.
- 2025 budget says they plan to borrow \$79Million in next 5 years.
- With interest the total debt burden will approach \$700 Million.
 Historically high level.



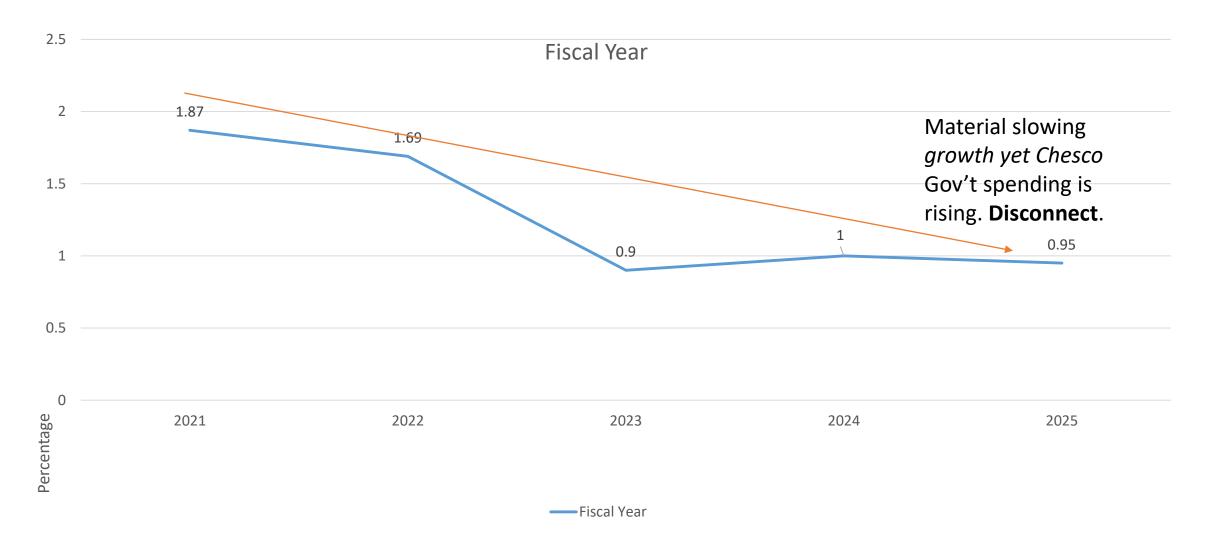
Grants are shrinking

- Grants make up 40% of Chesco's Budget critical revenue source.
- Covid and American Rescue Plan boosted Grants.
- Starting in 2025 Grants are being reduced; No Plan to cover.



Slowing Growth of Tax Base





Here's a breakdown of Chester County's population from 2020 to 2025:



- Chester County saw steady growth, adding over 26,000 residents between 2020 and 2024.
- •There are many population studies but one organization projects a dip. The <u>Center for Rural Pennsylvania</u>, which partnered with <u>Penn State Harrisburg's Institute of State and Regional Affairs</u>, estimates population trends in PA. Chesco's population decline in 2025 could be attributed to many factors but one discussed is the High Cost of Living in Chesco and the rise in taxes; that will continue due to the expense of a growing government sector. Chesco is also projecting a slow down in growth (see graph on pg. 11). The Rating Agencies have also noted a slowing growth rate in their reports.

Year	Population Estimate	Annual % Change
2020	534,413	_
2021	536,474	+0.39%
2022	545,823	+1.75%
2023	549,784	+0.73%
2024	560,745	+1.99%
2025	556,076 (projected)	-0.83%



<u>Summary</u> – Commissioners are now hiding behind Unelected Executives - running County not elected officials (Row Offices) <u>TAXATION WITHOUT REPRESENTATION</u> (Again)

- Higher taxes to fund an expanding Payroll & New non-elected Executive branch (CEO, CXO, promote to COO costing >\$500k).
- Higher borrowing to fund projects that should be scaled back.
- Higher debt service (interest on the debt) to pay for projects.
- Debt Service tax increase in 2025 for growing debt burden.
- No Plan to cover reduced Grants funding that is 40% of budget.
- THIS ELECTION IS IMPORTANT FOR CHESCO'S FUTURE.



Solutions: We are the only Candidates with Solutions to Save Chester County

- 1) **ELIMINATE** the new Executive Branch (save \$500K).
- 2) Ensure Payroll spending Can Not exceed Taxes Collected.
- 3) <u>Budget Review Board</u> Representatives from each area that has a <u>veto right</u>. (currently no check on Commissioners, they pass whatever they like.
- 4) Competition vs Corruption: ALL contracts must go out for competitive bidding, No Exception for "Professional Services" i.e. law firms that give big donations (at least a \$5M saving).
- 5) Cancel all County Credit Cards to end abuse i.e. Prothonotary.
- 6) Require that all Contractors hire Chesco's youth as apprentices to learn a trade Coatesville, Parkesburg, Oxford and Spring City for example.
- 7) Create an environment for Chesco citizens to thrive as entrepreneurs, existing businesses, & hard working families by reducing tax burden, responsive to requests (cut red tape).
- 8) Fund programs for our most needy First (vs. expensive pet projects) i.e. seniors, meal programs for children, individuals & families suffering from the disease of drug and alcohol addictions.
- 9) Cancel and Desolve the "Human Relations Commission" attack on small business & residents.

<u>Concern:</u> If we don't win "they" will be emboldened to continue on this dangerous and reckless financial path. Let's send a message that Chesco wants Common Sense back in its Government.



I believe Chesco's Unimaginable Potential is within our Reach

<u>(but we have to act – here are my fundamental beliefs)</u>

- You should Keep Your Money, not pay to Fund Executive hiring and waste.
- I Unashamedly Reject Excessive Taxes & Corrupt spending.
- I say NO to the current Go Along to Get Along mentality and attempts to silence of our voices.
- I firmly believe in <u>Freedom of Speech</u>, <u>Freedom of Religion</u>, & <u>Freedom of Enterprise</u>.
- I will get Gov't Back to live within its means and Lighten Everyone's Tax Burden.
 We shouldn't have families and senior struggle to pay rising property taxes.
- I support Apprentice Programs for our Youth & Helping our Most Needy.
- I believe in *Encouraging Entrepreneurs, Supporting Local Businesses,* & keeping Families and our Youth Here to Live and Thrive.
- <u>Let's unite to have Chesco realize its **Unimaginable Potential** it starts Now with this Election.</u>



Joseph Lorusso - Controller Candidate www.chescoderservesbetter.com (Chesco deserves better)

- Background: MBA Finance, own an Investment Management firm, community involvement.
- Controller: pays bills and tracks vendor contracts, audits CC offices, prothonotary, Dept of Aging, Prison system, Sheriff's Office.
- Seat on Retirement, Salary review and Prison Boards.
- Recent Issues: Botched payroll with new vendor cost CC \$1M to fix.
 - Hired insider law firm former Comm. Kickland called out publically.
 - Pension Fund was overdrawn \$1M, penalties likely paid to fix.
 - History of mismanagement headed by Inexperienced and Unqualified people.
 - Office lacks leadership I have the background to correct & fix the issues.

We Need You!

We need 100,000 votes to win that is 26% of all voters or 67% of Republicans.

<u>Please donate</u> so we can get the message out to all of Chesco. **Go to:**

ChescoDeservesBetter.com

(see our coming fund raiser – you are welcome to attend, also sponsorship is available – no minimums).

Thank you God Bless America and
Chester County.

